



The People Skills Revolution: A Step by Step Approach to Developing Sophisticated People Skills

Pamela Milne

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Over and above academic qualifications or business acumen, 81% of business leaders have cited confidence, enthusiasm and entrepreneurial spirit as the most important characteristic they are seeking in potential new employees.

Despite this, many people are remarkably ill equipped to present themselves positively in the work place, gain recognition for their achievements and influence the change agenda.

Using her extraordinary system, the continuum of Interpersonal Skills, Pamela Milne shows how you can increase your impact using a step by step, “pull different levers, push different buttons approach”.

This system will guide you to:

- Understand yourself and others
- Remove blocks which will help you achieve your goal
- Make rapid progress in your dealings with others
- Surprise yourself with your ability to influence people
- Save time, money and effort through your negotiation skills

This tried-and-tested step-by-step approach has been developed over 20 years working with thousands of clients. Through it, you will develop skills to believe in yourself, to being able to influence others, win negotiations and become a conciliator.

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