



Key Takeaways & Analysis of Crucial Conversations: Tools for Talking When Stakes Are High by Kerry Patterson, Joseph Grenny, Ron McMillan, and Al Switzer

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Crucial Conversations by Kerry Patterson, Joseph Grenny, Ron McMillan, and Al Switzer | Key Takeaways & Analysis

Preview:

Crucial Conversations by Kerry Patterson, Joseph Grenny, Ron McMillan, and Al Switzer is a nonfiction book that offers simple yet effective tools for engaging in productive, healthy dialogue, even in the most emotionally and politically charged situations. The authors, organizational performance researchers, set out to learn about what they call “crucial moments”: times when people’s actions disproportionately affect their organizations, their relationships, and their lives. Yet, in the course of studying what they call “influencers”—a term for individuals who are known by their peers as effective and possessing an innate authority regardless of the position they hold—for 20 years of research that involved more than 100,000 people, the authors learned that the crucial moments could be linked to crucial conversations. The three defining characteristics that make a conversation crucial are a high-stakes topic of discussion, differing opinions about the topic, and high emotions about the topic...

PLEASE NOTE: This is key takeaways and analysis of the book and NOT the original book.

Inside this Instaread of Crucial Conversations:

- Overview of the book
- Important People
- Key Takeaways
- Analysis of Key Takeaways

About the Author

With Instaread, you can get the key takeaways and analysis of a book in 15 minutes. We read every chapter, identify the key takeaways and analyze them for your convenience.

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